

**2009 RMA TARGETED STATES AND
COMMODITY SMALL SESSIONS PARTNERSHIP AGREEMENTS**

Project Name/Area(s)	Organization	Contact	Amount	Objective
Farm Business Planning for Southern Appalachian Producers State: NC	Appalachian Sustainability Ag Project	Charlie Jackson 828-236-1282	\$10,000	To increase local market opportunities and provide farmers with knowledge and skills needed to better manage risk.
Advanced Risk Management Series in Texas High Plains State: TX	Texas AgriLife Extension Service of the Texas A&M University System	Stephen Amosson 806-677-5600	\$10,000	To develop and offer 4-5 Advanced Risk Management courses to agricultural producers in the Texas High Plains in areas where they have a perceived need/weakness.
Risk Management and Crop Insurance Education for Rhode Island Growers State: RI	University of Rhode Island	Dr. Steven Alm 401-874-5891	\$204,000	To use meetings, RMA fact sheet mailings, websites, and emails as the vehicle for promoting crop insurance to Rhode Island growers.
Pennsylvania Crop Insurance Education Program State: PA	Pennsylvania Department of Agriculture	Karen Powell 717-705-9511	\$562,000	To help producers better understand and more fully utilize the many risk management options available.
Increasing the Understanding and Use of Crop Insurance in Maryland State: MD	Maryland Department of Agriculture	Mark Powell 410-841-5775	\$324,000	To increase farmers' use of crop insurance in managing risk, provide education and informational material to aid producers in making informed decisions.
"New Hampshire Crop Insurance Education, 2009-2010" State: NH	University of New Hampshire	Michael Sciabarrasi 603-862-3234	\$211,678	To inform farmers on how to effectively incorporate tools/techniques for managing business risks and ensure farmers are aware of benefits of participating in crop and revenue insurance products.
Chesapeake Green 2010 – A Horticulture Symposium: Risk Management Education for Horticulture Specialty Crop Growers and Affiliates	Maryland Nursery and Landscape Association, Inc.	Mrs. Vanessa A. Finney, (mnacma@aol.com; 410-823-8684	\$10,000	To ensure that an effective program of agricultural risk management education and information through small sessions will be established in the State of Maryland to meet producers needs.
"Crop Insurance and Risk Management Education for Maine" State: ME	University of Maine	Tori Lee Jackson 207-353-5550	\$243,000	To continue to ensure that farmers in Maine are sufficiently informed so as to take full advantage of existing and emerging crop insurance programs.

Risk Management Training for Swine Producers State: IA	Iowa State University	David Stender 712-225-6196	\$10,000	To enable wide distribution of risk management information available through the new teaching tool.
“Crop Insurance Education for New Jersey Farmers, 2009-2010” State: NJ	New Jersey Department of Agriculture	Robert Bruch 609-984-2503	\$259,000	To provide meaningful training and information on crop insurance through a variety of educational activities.
Risk Management Training for Oregon Beginning Producers State: OR	CAS Inc., dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide risk management training opportunities for 1,000 Oregon beginning producers expected to participate in the 2010 Oregon Future Farmers of America State Convention.
Risk Management Training for Washington livestock producers. State: WA	CAS Inc., dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide risk management training opportunities for 250 Washington livestock producers expected to participate in the 2009 Washington Cattlemen’s Association Annual Meeting.
“Crop/Livestock Insurance Education for Nevada Agriculture” State: NV	University of Nevada - Reno	Dr. Kynda Curtis 775-784-1682	\$224,410	To develop materials and deliver educational programming to Nevada livestock, forage, and specialty crop producers including features, benefits, and risk protection provided by crop and livestock insurance products and other risk management tools.
Risk Management Education for Socially Disadvantaged Farmers in Southern Arkansas State: AR	Silas H. Hunt Community Development Corporation, Inc.	Precious M. Williams 870-774--446	\$9,983	To conduct education programs that offers strategies that demonstrate ways to improve profit margins of small and limited resources farmers residing in eleven counties of Southwest Arkansas
Crop Insurance Training for Massachusetts Producers State: MA	CAS Inc., dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$228,000	Will work with 5 organizational partners to deliver crop insurance training and information to a diverse group of MA producers.
Risk Management Training for New Mexico Livestock Producers State: NM	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide risk management training for 500 New Mexico livestock producers at the 2010 New Mexico Cattle Growers’ Association Annual Meeting.

Risk Management training for Idaho Beginning Producers State: ID	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide risk management training opportunities for 1,300 Idaho beginning producers expected to participate in the 2010 Idaho Future Farmer of America State Convention.
“Risk Management Training for Minnesota Beginning Producers” State: MN	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide risk management training for at least 200 Minnesota beginning producers at the 2010 Minnesota Future Farmers of America State Convention including instruction in risk management principles, crop insurance, and Livestock Risk Protection.
Risk Management through Whole Farm Systems Design State: OR	Oregon State University	Melissa Matthewson 541-776-7371	\$10,000	To design and implement a curriculum based on whole farm systems design and integrate production and marketing practices into their small farms as a risk management tool.
“Crop Insurance and Risk Management Education Program for Hawaii Producers, 2009-2010” State: HI	University of Hawaii	Stuart T. Nakamoto 808-956-8125	\$233,000	To increase awareness of crop insurance in Hawaii, and educate producers to take full advantage of crop insurance, focusing on crop-specific insurance tools available for nursery, banana, coffee, papaya, macademia nuts, and AGR-Lite.
New York State Crop Insurance and Risk Management Education State: NY	New York State Department of Agriculture and Markets	Sarah Johnston 518-457-4531	\$479,000	To create a sustainable program that can help improve the livelihood of state farmers with 50 crop insurance workshops and at least 1,000 producers.
Using Direct Marketing and Financial Planning to Decrease Farm Financial Risk in Spokane Valley State: ID	Rural Roots	Colette DePhels 208-883-3462	\$9,817	To provide education and information to addressing the financial and legal risks to farms and ranches arising from limited understanding of market analysis, financial planning, and use of direct marketing strategies.
Essential Steps for Survival of the Farm Business: Bringing in the Next Generation State: VT and New England	University of Vermont	Bob Parson	\$10,000	This project will link with outside funded Farm Business Transition workshops to develop educational videos through internet or by DVD.

Risk Management Planning for Idaho's Organic Producers State: ID	Northwest Coalition for Alternatives to Pesticides	Dr. Jennifer Miller 208-850-6504	\$9,988	To ensure an effective program of agricultural risk management education and information through small sessions will be established in the State of Idaho that will meet the needs of its producers.
Motivating Participation in Risk Reduction Strategies/CA State: CA	Prune Bargaining Association	Greg Thompson 530-674-5636	\$10,000	To reverse the commonplace by recording on video the decisions producers have made that did not serve them well, to be able to come up with choice alternatives that should be made instead.
Reducing Risks with Persuasion and Conflict Resolution/CA State: CA	Prune Bargaining Association	Greg Thompson 530-674-5636	\$10,000	To assure that the best ideas are generated and to reduce the risk that poorly thought out, unilateral decision-making reduces the competitive viability of producers.
Risk Management Training for Wisconsin Christmas Tree Growers State: WI	CAS, Inc dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide RME opportunities for 150 Wisconsin Christmas tree growers.
Risk Management Training for Minnesota Christmas Tree Growers State: MN	CAS, Inc dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide RME for 125 Minnesota Christmas tree growers.
Growing Farmers, Growing Farms-Big River Farms State: MN	Minnesota Food Association	Glen Hill 651-433-5050	\$9,958	To provide training and information to small-scale immigrant vegetable farmers.
Training Support for Honey, Pasture Poultry State: FL	North-South Institute	Samuel Scott 954-434-8220	\$10,000	To develop and deliver training support for honey, pasture poultry, and small livestock producers geared towards small & limited resource farmers.
Production and Marketing Risk Management Education for Oregon Producers State: OR	RightRisk, LLC	Dennis Kaan 970-580-1826	\$10,000	To bring RME programming to livestock and small grains producers in the Klamath Basin of Southern Oregon.
Get Farming! Keep Farming Producers Series State: MN	Michigan Land Use Institute	Jim Sluyter 231-941-6584	\$10,000	Target the risk management needs of new and underserved farmers
PRF Insurance Education for Montana Livestock Producers State: MT	RightRisk, LLC	Jay Parsons 970-215-8043	\$9,999	To develop and deliver innovative and effective risk management education programs to Montana livestock producers.

Making Improved Risk Management Decisions during Succession Transfers State: ID	RightRisk, LLC	Jeffrey Tranel 719-251-0990	\$10,000	To develop and deliver innovative and effective risk management education programs to Idaho agricultural producers.
Using Livestock Gross Margin Insurance in Marketing Plan	South Dakota State University	Matthew Diersen 605-688-4864	\$10,000	Develop and deliver educational materials related to using the insurance as part of a comprehensive approach to marketing.
Managing Water Insecurity Risks State: CA	Ecological Farming Association	Kristin Rosenow 831-763-2111	\$10,000	To implement a San Joaquin Regional Water Solution Forum for 200 specialty crop growers in the San Joaquin Valley, focused on water insecurity risk management.
Drought Mitigation in North Coast Grape Production State: CA	Sonoma County Local Dist 3 Winegrape Comm	Nicholas Frey 707-522-5861	\$10,000	To educate growers on options available to mitigate against the risks of water loss, and subsequent crop loss to frost, due to new environmental conservation mandates.
LRP and AGR-Lite Education for Arizona Livestock and Forage Producers State: AZ	University of Arizona	Russell Tronstad 520-621-2425	\$10,000	To provide basic RME on Livestock Risk Protection and AGR-Lite to underserved and small-scale producers in Arizona
Arizona Pistachio Association Risk Management Education State: AZ	University of Arizona	Russell Tronstad 520-621-2425	\$10,000	To assist the Arizona Pistachio growers with a solid understanding of AGR-Lite and parallel products that are likely coming to these growers
Risk Management Training for Colorado Beginning Producers State: Colorado	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide RME opportunities for 1,200 Colorado beginning producers
Risk Management Training for Louisiana Livestock Producers State: LA	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide training opportunities for 250 Louisiana livestock producers
Risk Management Training for North Carolina Livestock and Vegetable Producers State: NC	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide RME opportunities for at least 400 NC livestock and vegetable producers
RME Education Workshop and Webinar Training for the CA Nursery Growers State: CA	University of Arizona	Trent L. Teegerstorm 520-6216245	\$10,000	To provide risk management education for nursery and floriculture producers in Southern CA

RME Small Sessions for Nursery Growers at the AZ Annual Desert Horticulture Conf and Webinar State: AZ	University of Arizona	Trent L. Teegerstorm 520-6216245	\$10,000	To provide RME for Southwest nursery producers in Arizona to improve their decision making related to managing risks.
Master Marketer Educational Event State: TX	Texas AgriLife Extension Service	Stephen Amosson 806-677-5600	\$10,000	To offer a Master Marketer training in Amarillo, TX for crop, cattle, and cotton producers.
PRF Insurance Education for Colorado Livestock Producers State: CO	Colorado State University	Jay Parsons 970-215-8043	\$10,000	This project will focus on delivering 2-4 in-person programs with our commodity group partners
Risk Management Mentoring for Farmers and Ranchers/NE State: NE	Legal Aid of Nebraska	David Pantos 402-348-1069	\$9,829	To provide a one-on-one mentoring program that will help Nebraska producers of Priority Commodities expand their understanding of risk management tools and technological access to risk management education.
Risk Management Training for Arizona Livestock Producers State: AZ	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide RME opportunities for 150 Arizona livestock producers.
Risk Management Training for Michigan Christmas Tree Growers State: MI	CAS, Inc. dba Custom Ag Solutions	Brett Crosby 307-548-9636	\$9,999	To provide RME opportunities for 125 Michigan Christmas tree growers.
Developing the Risk Resilience of Newer Producers in Wyoming through a Challenge Group State: WY	University of Wyoming	Cole Ehmke 307-766-3782	\$10,000	To develop the Risk Resilience of Newer farmers through a challenge group
2010 Arkansas Women In Agriculture Conference State: AR	Arkansas Women in Agriculture	Carrie Hirmer 870-653-6258	\$9,998	To provide risk management education and information to farm and ranch women in Arkansas and teach topics on estate planning, management, legal issues, marketing, contracts, and more.
National Bison Association Risk Management Training Series States: KS, MO, and CO	National Bison Association	Dave Carter 303-292-2833	\$9,700.50	To educate bison producers about pasture, rangeland and forage insurance products.
Drought Mitigation Education and Information Opportunities State: CA	Prune Bargaining Association	Greg Thompson 530-713-9909	\$10,000	To put information along with up to date market conditions and strategies into the hands of producers in a user-friendly format geared to local needs.

Continuation of the Targeted States Program as carried out by the WV Department of Agriculture and WV Extension Service State: WV	West Virginia Department of Agriculture	Tom McConnell 304-293-6131	\$230,000	To focus on various types of promotion, conferences, Livestock Gross Margin-Dairy, Nursery Crop Insurance and Livestock Risk Protection-Beef activities.
Annie's Project State: MO	The Curator of the University of Missouri	Mary Sobba 573-581-3231	\$10,000	To empower farm women to become better business partners through networks and by managing and organizing critical information.
Women in Boots and Blue Jeans: Agriculture Risk Management Conference	The Curator of the University of Missouri	Mary Sobba 573-581-3231	\$10,000	To have a an Agriculture Risk Management Conference that targets Missouri farm women to allow further education and an opportunity to interact and learn from participants throughout the state.
"Crop Insurance Education for Agricultural Producers in Wyoming" State: WY	University of Wyoming	John P. Hewlett 307-766-2166	\$267,000	To develop and deliver risk management education through on-site programs, media-based education, as well as print and electronic media to explain and facilitate the effective use of crop insurance and risk management tools available to operators managing Wyoming's 11,000 farms and ranches.
"Cash Accounting Using QuickBooks" State: WI	University of Wisconsin – River Falls	Dr. Stanley Schraufnagel 715-425-3176	\$9,654.00	To improve the basic accounting and record-keeping expertise of farm businesses so they are able to complete more of the accounting tasks, produce more accurate cash financial records and work more effectively with their hired accountant.
"A Comprehensive Risk Management Education Program for Wisconsin Cow/Calf Beef Producers" State: WI	University of Wisconsin – River Falls	Brenda Boetel 715-425-3176	\$9,958.00	To provide risk management education and information to Wisconsin cow/calf beef producers to make better informed production, marketing, and financial decisions and understand the risk management solutions available to them.

<p>“Marketing Local Food to Local Institutions” State: MN</p>	<p>University of Minnesota</p>	<p>Beth Nelson 612-625-8217</p>	<p>\$9,994.00</p>	<p>To convene experts on food safety and regulations about marketing to institutions like K-12 schools, colleges, universities, hospitals and other health care facilities.</p>
<p>“Heart of the Farm- Women in Agriculture 2010” State: WI</p>	<p>University of Wisconsin</p>	<p>Joy Kirkpatrick 608-263-3485</p>	<p>\$9,999.49</p>	<p>To provide risk management education with hands-on training on financial records-keeping, business planning, employee retention, accessing direct markets, farm safety, and planning for the loss of farming partner.</p>
<p>“Annie’s Project – Understanding Revenue Policies” State : IA</p>	<p>Page County Agricultural Extension District, Iowa State University</p>	<p>Heidi Carter 712-542-5171</p>	<p>\$10,000.00</p>	<p>To deliver 45 hours of face-to-face programming to empower farm women to be better business partners through networks and by managing and organizing critical information, to make good decisions.</p>
<p>Crop Insurance Revenue Policies State: WI</p>	<p>Southwest Wisconsin Technical College</p>	<p>Edmund Ruff 608-822-2740</p>	<p>\$10,000.00</p>	<p>To provide a minimum of 41 producers with information on financial management, crop insurance, marketing contracts and other emerging risk management tools during the Wisconsin Corn/Soy Exposition.</p>
<p>Crop Insurance Education for Vermont Farmers State: VT</p>	<p>University of Vermont</p>	<p>Robert Parsons 802-656-2109</p>	<p>\$242,000</p>	<p>To provide educational material and programs on production, financial, and marketing risk management strategies and crop insurance revenue insurance programs to Vermont farmers.</p>