

Project Name	Objective	State	Amount
Risk Management Education for South Dakota Producers	To deliver a series of eight risk management seminars and one marketing simulation exercise.	South Dakota	\$99,983.00
Risk Management Training for Beginning; Specialty Crop; and Traditional Producers in RMA's St. Paul Region	To deliver training in risk management and crop insurance topics to beginning, livestock, specialty crop, and African American producers in Iowa, Minnesota and Wisconsin.	Iowa, Minnesota, Wisconsin	\$97,624.00
Risk Management Education and Counseling for Military Veteran Beginning Farmers	This project will provide comprehensive training on risk management for beginning farmers who are also military veterans.	Iowa, Minnesota, Wisconsin	\$98,754.00
Wholesale Success: Crop Insurance and Risk Management Education for Topeka Region Specialty Crop Farmers	To engage 150 small-scale, limited resource farmers from Kansas and Missouri who are exploring new markets.	Kansas, Missouri	\$34,315.00
Risk Management Training for Beginning; Hispanic; Strikeforce; Livestock; and Underserved Producers in RMA's Davis Region	To work with RMA and six partner organizations to deliver training in risk management and crop insurance topics to beginning, Hispanic, livestock, Strikeforce; and underserved producers in Arizona, California, and Nevada in RMA's Davis Region.	Arizona, California, Nevada	\$97,872.00
Risk Management Training for Beginning; Livestock; and Native American Producers in RMA's Oklahoma City Region	To work with RMA and six partner organizations to deliver training in risk management and crop insurance topics to beginning, livestock, and Native American producers in Oklahoma, New Mexico, and Texas in RMA's Oklahoma City Region.	New Mexico, Oklahoma, Texas	\$97,902.00

Project Name	Objective	State	Amount
Tools and Trainings to Mitigate On-Farm Risk for Organic and Sustainable Producers in New York State	To provide organic and sustainable producers in New York State with risk-management resources and tools for making sound on-farm management decisions in order to reduce risk and increase success in all aspects of their farm businesses.	New York	\$95,561.00
Risk Management Solutions for Farm Women: Annie's Project	To empower farm women to be better farm business partners through networks and by managing and organizing critical information.	Iowa	\$98,959.00
Reducing Risk for Organic Vegetable Farm Start-up	To assist new organic vegetable producers to identify and manage production, financial and human risk.	Pennsylvania	\$40,565.00
Risk Management Education Programs for Small Farms and Other Specialty Crop Producers	Will focus on reaching underserved audiences of priority commodities in Utah and Arizona, primarily women and limited resource farmers with targeted workshops on taxation issues for Tribal audiences (tax issues limit their eligibility and access to USDA programs, including crop insurance programs.)	Arizona, Utah	\$99,828.00
Building Partnerships for Risk Management with Underserved Farmers and Farm Workers in the Paso del Norte Region	The project works with four farmer groups, an average of 40 members each, in Paso del Norte communities along the New Mexico/Texas border. Ensures that producers will be better able to use financial management, crop insurance, marketing contracts, and other existing and emerging risk management tools.	New Mexico, Texas	\$99,840.00

Project Name	Objective	State	Amount
Mitigating risk for livestock producers in the St. Paul; Minnesota RMA Region through education on costs of production; market fundamentals and marketing strategies	To provide live training to livestock producers in the St. Paul, MN RMA Region to better position them to manage risk and improve economic viability.	Iowa, Minnesota, Wisconsin	\$99,861.00
Risk Management Training for Beginning; Livestock; Traditional; Strikeforce; and Women Producers in RMA's Topeka Region	To work with RMA and six partner organizations to deliver training in risk management and crop insurance topics to beginning, livestock, Strikeforce; and women producers in Colorado, Kansas, Missouri, and Nebraska in RMA's Topeka Region.	Colorado, Nebraska, Kansas, Missouri	\$97,821.00
Wholesale Success: Crop Insurance and Risk Management Education for Raleigh Region Specialty Crop Farmers	To work with partners to engage small-scale, limited resource farmers from PA, VA, MA, MD, NC and WV who are exploring new markets.	North Carolina, Virginia, Pennsylvania, Maryland, Massachusetts	\$96,527.00
2013-14 Risk Management Education for Women and Strikeforce Producers in AK; ID; and OR and Livestock Producers in ID and OR of the Spokane RO	To promote sustained profitability for agricultural producers in Alaska (added to StrikeForce initiative in 2013), Idaho and Oregon through effective risk management decision making.	Idaho, Alaska, Oregon	\$99,990.00
Financial and Production Risk Management Training for Organic and Specialty Crop Growers in Oregon and Idaho	To deliver financial and production risk management training for organic and specialty crop producers in Oregon and Idaho. The focus will be on a new microloan program through Farm Service Agency and organic pest management.	Oregon, Idaho	\$20,498.00
Financial & Labor Management; Production; Food Safety & Marketing Educational Opportunities & Resources for Minnesota Specialty Crop Producers	To provide a variety of educational opportunities in locations centrally located in Minnesota, including a beginning grower workshop for those interested in starting commercial vegetable production.	Minnesota	\$99,460.00

Project Name	Objective	State	Amount
Crop Insurance Education and Risk Management Training for Underserved Producers and Ranchers of Priority Commodities throughout Nebraska and Strikeforce Area Logan County; Colorado within the Designated Topeka; Kansas Region	Will provide legal, financial, production, marketing, and human risk management training as well as crop and livestock insurance education to at least 900 underserved producers and ranchers of priority commodities throughout Nebraska and the StrikeForce area of Logan County, Colorado	Colorado, Nebraska	\$63,587.00
Reducing Risks from the Adoption of Cover Cropping Practice in Montana	To expand understanding of producers about the multiple risks and benefits associated with cover cropping practices.	Montana	\$71,594.00
Raise the Best: Livestock Husbandry & Handling for Today's Market with Dr. Temple Grandin	To educate livestock producers about modern, science-based handling procedures; our objective is helping producers manage risk to improve their economic viability.	South Dakota	\$99,792.00
2014 Grower Initiative Education Series	To put producers in a better position to manage risk and improve their farm's economic viability	California	\$80,452.00
Risk Management Training for African American; Beginning; Livestock; Strikeforce; and Specialty Producers in RMA's Jackson Region	To work with RMA and ten partner organizations to deliver training in risk management and crop insurance topics to African American, beginning, livestock, Strikeforce and specialty crop producers in Arkansas, Kentucky, Mississippi, and Tennessee in RMA's Jackson Region	Arkansas, Kentucky, Mississippi, Tennessee	\$97,773.00
Managing Legal Risk on Direct to Consumer Farms	Will do a webinar on basic legal risk education on employment law (emphasizing volunteers and in-kind wages), buying land, on-farm events, and value-added activities.	Iowa, Minnesota, Wisconsin	\$53,339.00

Project Name	Objective	State	Amount
Comprehensive Risk Management Tools (PRF; LGM; LRP; and Horizon Point) for Missouri Livestock Producers	To educate Missouri livestock and forage producers on price and production risk management tools that can assist in increasing and stabilizing their income.	Missouri	\$97,706.00
Risk Management Training for Beginning; Livestock; and Native American Producers in RMA's Billings Region	To work with RMA and seven partner organizations to deliver training in risk management and crop insurance topics to beginning, livestock, and Native American producers in Montana, North Dakota, South Dakota, and Wyoming in RMA's Billings Region.	Montana, North Dakota, South Dakota, Wyoming	\$97,843.00
Crop Insurance and Risk Management Education for Beginning Specialty Crop Producers in Western Montana - Billings; MT Regional Office	To deliver crop insurance education and risk management training to 120 specialty crop producers in Western Montana.	Montana	\$50,180.00
Livestock; Forage; and Crop Risk Management Education and Analysis Tools	This project integrates several programs to reach Texas producers of the most widespread agricultural commodities (cattle, forage, cotton and grain). Producers will improve their ability to use products and strategies to develop effective production and economic risk management plans for their operations.	Texas	\$99,999.00
Risk Management Training for Senior Farmers in Succession Planning and Beginning Farmers in Securing Farmland in New York's Hudson Valley	Comprises eight workshops that will deliver information on farmland identification and evaluation, lease structuring and development, farm asset and management transfer, and estate planning.	New York	\$69,694.00
Promoting Sound Farm Risk Management Strategies for Women; Hispanic and Next-Generation Farmers in Pennsylvania	To educate underserved farmers and students about risk management for specialty crops – vegetables, fruits, honey, herbs – and value-added enterprises.	Pennsylvania	\$56,240.00

Project Name	Objective	State	Amount
Partnering to Mitigate Risks for Beginning Farmers	To assist 135 beginning farmers in Minnesota and Wisconsin to reduce financial and legal risks, as well as production risks for vegetable, organic and livestock systems.	Minnesota, Wisconsin	\$82,481.00
Expanding Cover Crop Utilization; CRP Land Transition and Financial Literacy on Wis.; Minn and Iowa Organic and Sustainable Farms	To enhance the utilization of cover crops, the transition of Conservation Reserve Program land to crop production, and/or successful farm financial management by 5,420 organic and sustainable farmers, including women farmers, in Wis., Minn. and Iowa.	Iowa, Minnesota, Wisconsin	\$87,090.00
Multi-Faceted Risk Management Education for Missouri and Nebraska Women Farmers and Ranchers	To ensure that 541 women producers will increase their knowledge and understanding to make better decisions about crop insurance, marketing, financial management, estate planning and other risk management tools.	Missouri, Nebraska	\$46,204.00
Leadership Institute Program for Native Youth: Ensuring Future Risk Management Success Among Native FFA Students	This project brings together Native Youth High School and College FFA Leaders from each of the 12 Bureau of Indian Affairs Regions for an inaugural one week summer intensive risk management education experience hosted by the Indigenous Food and Agriculture Initiative at the University of Arkansas School of Law.	Arkansas	\$83,751.00
Risk Management and Crop Insurance Education for Oklahoma Agricultural Producers	To provide tools and training to Oklahoma forage and livestock producers and specialty crop producers, including women, minorities, and new and beginning producers.	Oklahoma	\$90,593.00

Project Name	Objective	State	Amount
Risk Management Education for Small Producers in Oklahoma	To ensure that African American, Native American, and women farmers and ranchers (producers) are better prepared to use available and emerging risk management tools and strategies to meet their farm management goals.	Oklahoma	\$99,622.00
Managing Marketing Risks for Small Acreage Forest Producers in San Juan County	This project will conduct three educational workshops with forest producers to address market risks so that forest producers can sell the timber produced through active management into local markets.	Washington	\$29,616.00
Reducing Production and Financial Risk of Organic Forage and Pasture Producers in the Upper Midwest	The project team will coordinate six workshops and field days to provide farmers with the tools and knowledge to formulate better agronomic and financial decisions, thus reducing the overall risk of their operations.	Wisconsin	\$73,043.00
St. Paul; RO. Financial Accounting Workshops Using QuickBooks for Wisconsin Dairy Producers	This project proposes to offer six workshops on financial recordkeeping using the QuickBooks accounting software to Wisconsin dairy farms.	Wisconsin	\$26,825.00
Risk Management Training for African American; Beginning; and Underserved Producers in RMA's Raleigh Region	To work with RMA and eight partner organizations to deliver training in risk management and crop insurance topics to African American, beginning, and underserved producers in RMA's Raleigh Region.	North Carolina, Virginia	\$97,804.00
Wholesale Success: Crop Insurance and Risk Management Education for Davis Region Specialty Crop Farmers	To work with partners to engage small-scale, limited resource farmers from CA, NV and AZ who are exploring new markets.	Arizona, California, Nevada	\$67,521.00

Project Name	Objective	State	Amount
2014 Napa Valley Grower Education Series	To provide grower education for sustainably producing quality grapes while effectively mitigating growing regulatory, environmental, and other risks to improve their economic viability.	California	\$99,924.00
Risk Management Training for Beginning; Specialty Crop; and Traditional Producers in RMA's Springfield Region	To deliver training in risk management and crop insurance topics to beginning, livestock, specialty crop, and African American producers in Illinois, Indiana, Michigan, and Ohio.	Illinois, Indiana, Michigan, Ohio	\$97,944.00
CRME: Crop Insurance and Risk Management Education for business planning and development including; financial tools and marketing strategies for New; Beginning and Military Veteran Famers in Texas with emphasis on specialty crops and underserved commodities	Will provide a series of 10 (5 CRME Risk Management; 5 Business Plan Development) face-to-face 1 day workshops targeting beginning farmers, returning Veterans, and women in five military concentrated population localities (El Paso, Weslaco, San Antonio, Dallas, Temple).	Texas	\$99,998.00
St. Paul Regional Office; Wisconsin's Comprehensive Risk Management Training for Feedlot Producers	Experts in feedlot management will develop and deliver curriculum that engages feedlot producers in risk management education, including training in production, price, financial, legal and human risk management.	Wisconsin	\$97,179.00
2014 Risk Management Education for Nursery & Landscape Specialty Crop Producers	NCNLA will produce two education conferences – 2014 Green & Growin' Show in Greensboro, NC, and 2014 Summer Green Road Show in Raleigh, NC to accomplish its goal to give 1,000 horticulture and specialty crop producers access to existing and emerging risk management tools.	North Carolina	\$75,000.00

Project Name	Objective	State	Amount
Bringing Risk Management Tools to Kansas Winter Canola Producers	Focuses on expanding canola production in Kansas, supplying education on risk management tools to producers, and providing a risk assessment of winter canola production to the RMA.	Kansas, Missouri	\$84,119.00
Risk Management Training for Beginning Refugee and Native American Vegetable Growers	To provide risk management training for advanced beginning farmers in their second to fourth year of production.	Idaho	\$99,939.00
Grower Training for Food Safety Risks and Global GAP Certification	To provide risk management education focused on compliance with Food Safety Modernization Act (FSMA), Global GAP (good agricultural practices) certification, and USDA crop insurance programs to cherry and other specialty crop growers.	Oregon	\$74,660.00
Get Farming; Keep Farming Partners: Production; Management and Business Training for Specialty Crops Growers	A collaborative initiative that brings key regional resources together as a cohesive "farmer training consortium" to deliver risk management training, with at least 73 workshops throughout the region planned, 9 of which are half-or full-day intensive sessions.	Michigan	\$99,999.00
Wholesale Success: Crop Insurance and Risk Management Education for Spokane Region Specialty Crop Farmers	Will work with partners to engage small-scale, limited resource and bilingual Washington, Oregon and Idaho farmers who are exploring new markets.	Washington, Oregon, Idaho	\$99,882.00
Farm Financial Management Strategies & Succession Planning for WI Dairy Producers	This project proposes to reach a total of 335 participants through five programs that will emphasize education in insurance products, financial management decision making and profitability analysis, farm succession education and facilitation.	Wisconsin	\$81,078.00

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Farm Worker Pesticide Safety and Risk Mitigation Training Program	<p>To provide a forum of training for all levels of employees within agricultural operations across California. This multi-tiered approach, which will reach nearly 1,000 participants, will touch management and supervisors, pesticide handlers and field workers providing all with comprehensive training on pesticide safety and risk mitigation pertaining to their specific roles and responsibilities.</p>	California	\$95,658.00
Annie's Project New Jersey: Cultivating Capacity and Empowering Women Farmers on Risk Management in the Region Served by the Raleigh- North Carolina RMA Office	<p>Annie's Project New Jersey 2014 is a three-part series of one day, intensive training sessions that will improve the economic stability of traditionally underserved farm women in New Jersey, including minority and limited resource women. By providing three educational forums on production, crop insurance products, risk management tools and business management concepts we will ensure that our clientele are well informed and able to reduce and manage their risk.</p>	New Jersey	\$97,715.00
Developing Personal Risk Management Plans for Socially Disadvantaged Producers in North Carolina StrikeForce Counties	<p>The goal is to assist Limited Resource and Socially Disadvantaged farmers and ranchers of Specialty Crops and Underserved Commodities in North Carolina StrikeForce counties in responding to production (crop and livestock insurance), marketing (strategies and farmers markets), financial (recordkeeping and analysis), legal (liabilities and estate planning), and human resource (labor) risks, by developing their own personal risk management plans.</p>	North Carolina	\$99,999.00

Project Name	Objective	State	Amount
Expanding Financial Risk Management Education for Underserved Farmers in Washington State	To offer a semester-long Cultivating Success Business Planning and Entrepreneurship course in seven locations statewide, including two bilingual sites in Spanish.	Washington	\$99,880.00
Improving Pest Management Knowledge and Tools of Organic Growers	This project will provide formal training targeted at organic producers and farmworkers in the areas of pesticide regulations, safety, organic materials, application, resistance management, equipment use, monitoring systems, and crop loss mitigation.	New York	\$45,460.00
Reduce Agricultural Risk through Soil Health Education	To deliver soil health and crop insurance education to producers and students in Oregon and Washington.	Oregon, Washington	\$96,034.00
Risk Management Trainings for Agriculturalists in the Billings Area	Educational opportunities will be offered on the special emphasis topics Specialty Crops, Marketing Strategies, Farmers Markets, Financial Tools and Planning, and Farm Management Strategies.	Wyoming	\$95,700.00
Mitigating risk for livestock producers in the Springfield RMA Region through education on costs of production- market fundamentals and marketing strategies.	To provide training to livestock producers in the Springfield RMA Region that will better position them to manage risk and improve economic viability.	Illinois, Indiana, Michigan, Ohio	\$84,321.00
Managing Legal and Financial Risks of Farm Lease Agreements: An Educational Program for California Farmers	This project will help beginning and limited-resources farmers mitigate legal and financial risk by increasing knowledge of lease agreements and providing assistance for farmers to secure strong lease contracts.	California	\$62,023.00